



Nancy Wang

Associate Consultant
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Having spent most of her career in the areas of Learning & Development and Human Resources in one of the leading multinational IT companies both as an internal consultant & a strategic business partner, Nancy has an excellent track record. Her strength lies in understanding the business environment, effectively engaging with clients to jointly find the right learning solutions for individuals of different styles and organizations of different cultures, and effectively tracking the result of the learning initiatives. Nancy has held several positions while working for Hewlett Packard (HP) for almost 14 years such as training manager, HR director, and sales training manager for the Asia Pacific.

Nancy was awarded 2008 HR Excellence Award Winners in HP for her initiative and execution of the Key Talent Program and was also the Golden Award Winner in 2005 from the First China HR Conference organized by the China Enterprise Evaluation Committee for her thesis on on-boarding project for new sales in HP.

Client Successes:

- BMW – Designed and delivered workshop for senior managers from Germany
- Daimler - Designed and facilitated 4 Team Effectiveness workshops for both individual contributors and managers in China
- Michelin - Designed and facilitated “Train the Trainer” workshop for 28 internal trainers so that they can train the 500 franchised Michelin shop owners in two years across China
- Sanofi – Designed and facilitated 7 sessions of Excellence in Effectiveness program for over 400 top sales across China as part of Key Talent Development program
- Tetra Pak – Delivered two workshops on Leading Others for the middle level managers for 2 years
- Air China – Designed & facilitated 3 Motivation workshops for the SLT
- China Unicom – Designed and facilitated 3 workshops for about 100 new managers
- Lumiere – Designed and facilitated 4 workshops for the whole management team: Transition to Management, EQ, Team Effectiveness, Motivation, & Coaching. In addition, coaching service was provided to 3 senior managers for 3 months
- AstraZeneca – 1:1 coaching to Sales Director for 3 months
- Kingbase – 1:1 coaching to GM and HR VP for 3 months

Mini Bio

- Expertise in: team effectiveness, leadership development, executive coaching, human resources, communication & key talent project design, execution & follow-through

Qualifications

- M.A. in Communications Studies
- M.A. in Linguistics and Teaching Methodology
- Accredited coach by Erickson College & Asian Coach, certified coach for The Leadership Circle (TLC), Accredited facilitator for Peter Drucker's management program, PDP, 7 Habits, & PDI 360 Coach