



LIW | Leadership, not just leaders

**Nicola Morgan**  
Associate Consultant  
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With over 20 years consulting experience, Nicola has been responsible for the design and delivery of consulting services to a diverse range of business sectors including IT / telecom, pharmaceutical, energy, retail, manufacturing, finance and professional services. Her consulting career has been focused on helping both local and international clients define and implement strategies to enhance individual and team performance with a particular emphasis on leadership and business coaching. She has been actively involved in facilitating executive level assessment and development programmes, leadership, team and talent management workshops across Europe, USA and Asia Pacific.

Nicola's passion has always been uncovering and unlocking potential and she has considerable experience of coaching both senior executives and high-potential talent to identify the solutions necessary for dealing with current business challenges and to accelerate their career to the next level. The guidance she provides helps key individuals build the insight and motivation to develop the capability required to achieve their own and company goals.

Recent coaching assignments have included:

- Australian Managing Director – global distribution
- Sales / Marketing / Training & Merchandise Director – global retail
- Marketing Director – global healthcare
- Sales Director - global healthcare • Finance & Operations Director – global distribution
- HR & Marketing Director – global retail
- Sales & Production Vice President – global energy
- General Manager - global automotive
- National Director - global property management

Nicola's career started in retail operational management with one of Europe's largest healthcare companies where she was responsible for the business development and profitability of retail stores in the UK and overseas. Nicola then became a member of the executive leadership team in a division of a FTSE250 global electronics manufacturer responsible for strategic resourcing, training and organisational strategies in the UK and USA. In her spare time Nicola sails competitively and plays the occasional game of golf.

#### Mini Bio

- Executive Coach and Facilitator with extensive consulting experience designing and delivering projects throughout Europe, USA & Asia Pacific
- Expertise in the design and implementation of Individual / Team / Sales & Leadership Development; Capability Assessment and Executive Coaching Programmes
- Regional & local Account Management responsibility for several MNC's across ICT, Healthcare, Energy, Retail, Manufacturing and other sectors

#### Qualifications

- BSc (Hons) Pharmacy
- Leadership Impact (LI) Accreditation - Human Synergistics
- Life Styles Inventory (LSI) & Group Styles Inventory (GSI) Accreditation – Human Synergistics