



LIW | Leadership, not just leaders

Kylie Sinclair

Head of Partnerships

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As the Head of Partnerships at LIW, Kylie helps HR and L&D leaders make work a better place. She helps to support their teams to have better conversations as leaders and to improve their team's leadership development practice at all levels. With over 20 years of experience in sales, marketing, and L&D, she brings a wealth of knowledge and skills to create and deliver impactful solutions for our clients and partners.

She has a passion for learning and performance, and has successfully launched, built, and exited an L&D tech startup, Change Republic, where she designed and developed a digital platform, a community of learning designers, and a client base. She has also led and scaled internal digital marketing businesses, managing channel sales partnerships with sales teams and external partners like Google, and designed and delivered training to boost sales capabilities. She thrives in environments where she can enable individuals and teams to grow, through mentoring, training, and developing the people around her. Her personal leadership style is inclusive, collaborative, and engaging.

She also tries to surf, walk regularly and still trying to nail a chocolate cake, hints welcome!